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ScottMadden to Discuss the Value of DERs: Can the New York Utilities Create an Effective Successor to the National Electricity Market?

ATLANTA, GA – (September 18, 2018) – ScottMadden, Inc., one of North America's leading management consulting firms specializing in energy, will soon join industry leaders as a sponsor and presenter at <u>EUCl's 16th Annual Rate Design Conference</u> taking place October 4–5 in Minneapolis, MN. Themed "Rate Design Renaissance," this conference will bring together perspectives around customer engagement, increased renewables, and alternative revenue streams in a way that best illustrates their possible interactions and positive impacts.

As the U.S. electricity system continues to go through tremendous change, increased pressures from solar, storage, electric vehicles, and home energy management systems are pushing utilities to explore new rate designs and pricing options. As a part of the Reforming the Energy Vision (REV) proceeding, the New York utilities recently submitted rate design proposals for customers with distributed energy resources (DERs). So, what's ahead? During the event, Kevin Hernandez, director at ScottMadden, will describe the process, proposals, and next steps in New York.

"New York has in many ways taken the lead nationwide in defining the value that DERs provide to the grid and compensating DERs on a temporal and locational basis for that value," explains Mr. Hernandez. "The development and evolution of the Value of DER proceeding in New York provides an opportunity for utilities across the country to learn what has worked well and in what areas they might tailor their own efforts to align the value of DERs with other policy goals."

<u>Rick Starkweather</u>, partner at ScottMadden, joins Dan Hansen, vice president of Christensen Associates Energy Consulting, to again co-chair the event this year adds, "We have assembled a terrific slate of speakers for this conference with additional case studies from Arizona Public Service, Entergy, Eversource, Gulf Power, Minnesota Power, and Salt River Project."

For more information on utility rate design, please contact us.

About ScottMadden's Rates, Regulation, & Planning Practice

ScottMadden's Rates, Regulation, & Planning practice assists clients in all aspects of rate development, regulatory policy and strategy, rate case preparation and management, market and risk assessment, resource planning, and demand forecasting. With deep understanding of rate, market, and regulatory issues, together with ScottMadden's long standing expertise in utility operations, business process design, and complex financial analysis, the Rates, Regulation, & Planning Practice provides clients with a unique and comprehensive approach to developing and executing regulatory strategy.

About ScottMadden, Inc.

ScottMadden is the management consulting firm that does what it takes to get it done right. Our practice areas include Energy, Clean Tech & Sustainability, Corporate & Shared Services, Grid

Transformation, and Rates, Regulation, & Planning. We deliver a broad array of consulting services ranging from strategic planning through implementation across many industries, business units, and functions. To learn more, visit www.scottmadden.com | Twitter | Facebook | LinkedIn

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